



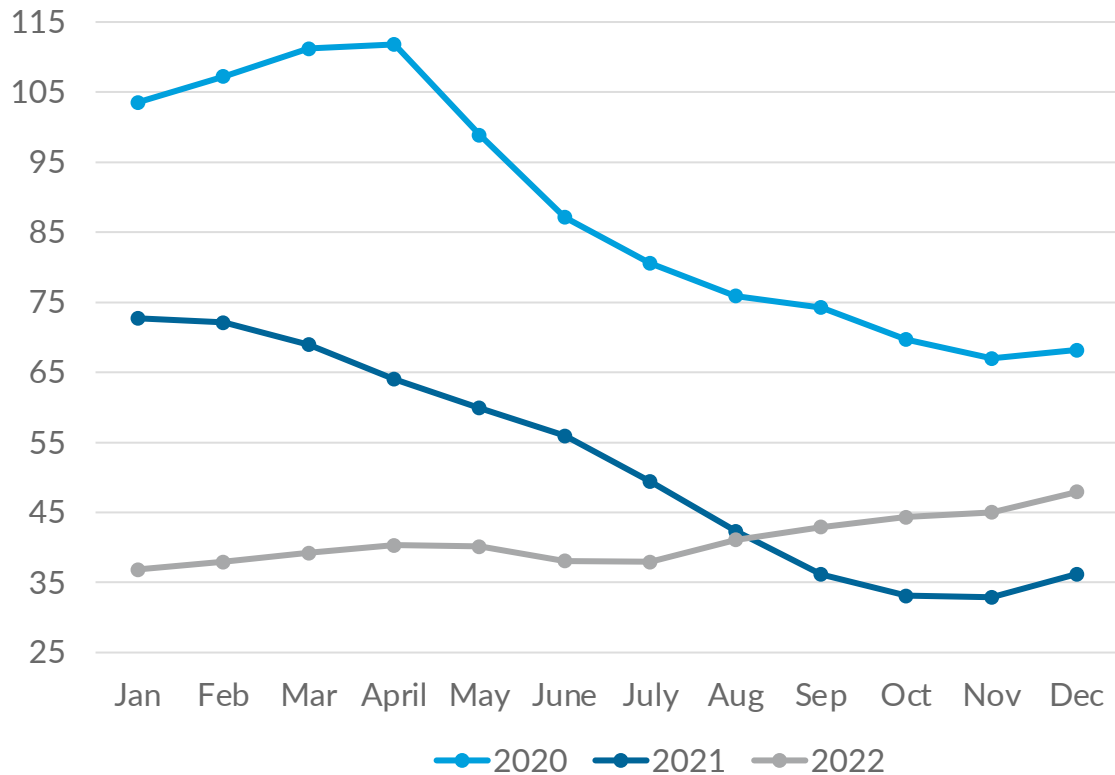
CarGurus Canada Vehicle  
Availability Index & Insights  
December 2022



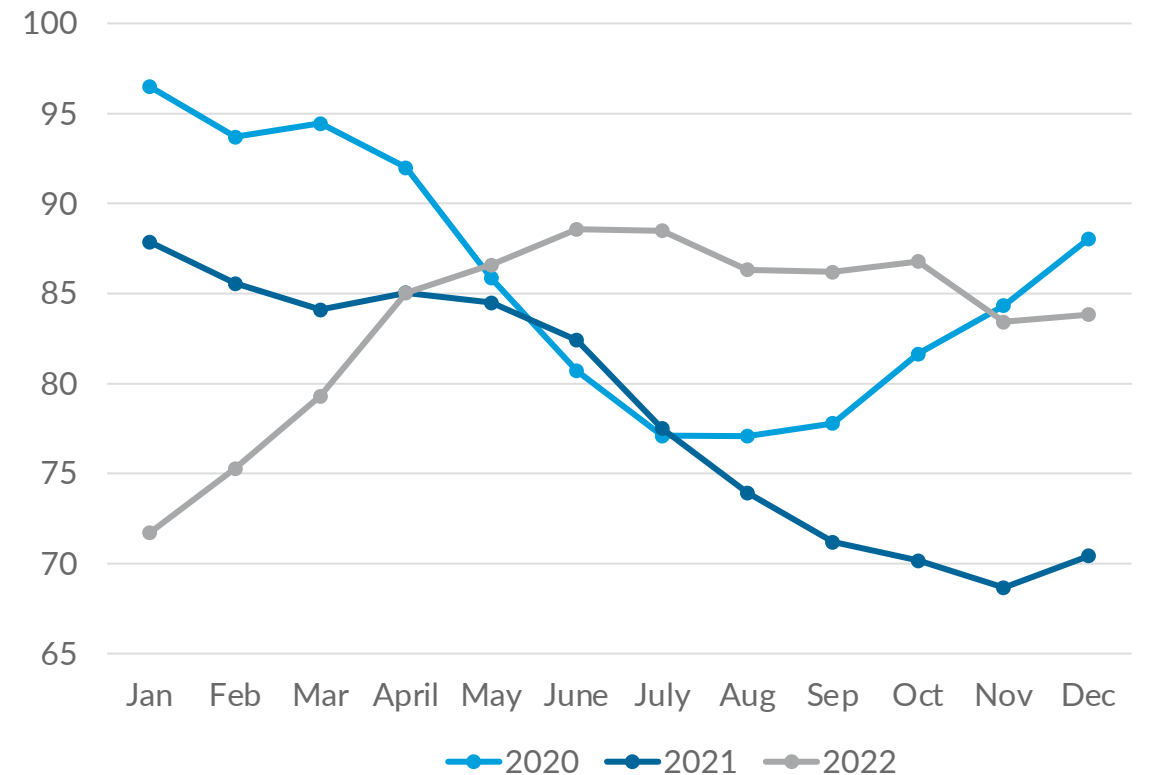
# Inventory levels improved in December

Both new and used vehicles saw an increase in December with new levels of inventory accelerating

Canada : CarGurus New Vehicle Availability Index\*  
January 2020 to December 2022



Canada : CarGurus Used Vehicle Availability Index\*  
January 2020 to December 2022



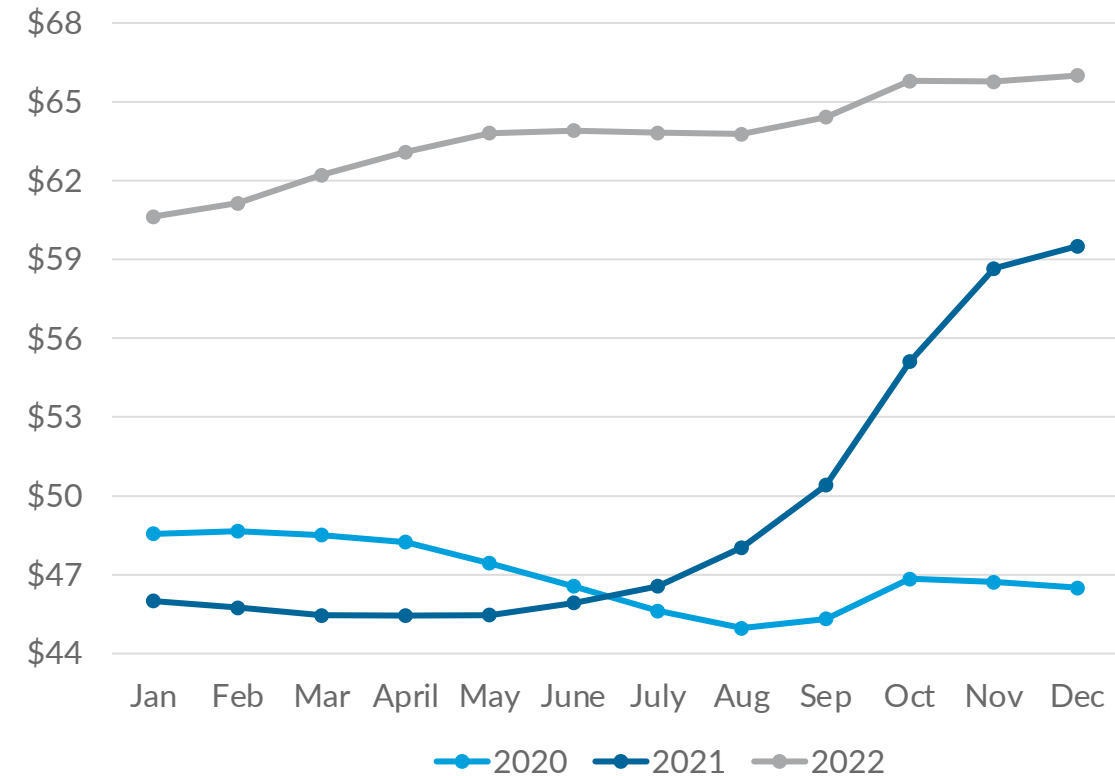
Source: CarGurus \* Month end dealer inventory/dealer indexed to November 2019

# Used prices continued to decline in December

In a welcome shift for consumers December saw average used vehicle listing prices decline further by 1.6% to come in just under Can\$37k

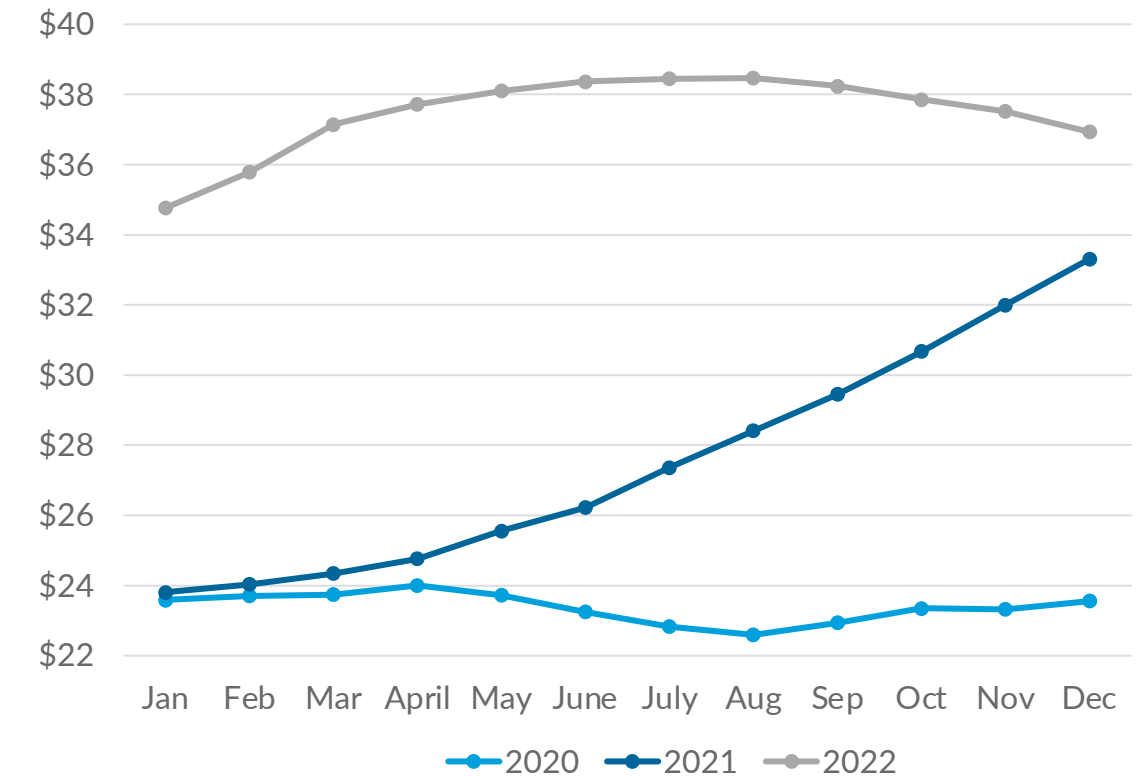
Canada: Average new vehicle listing price

January 2020 to December 2022 (month end inventory, thousands Can\$)



Canada: Average used vehicle listing price

January 2020 to December 2022 (month end inventory, thousands Can\$)

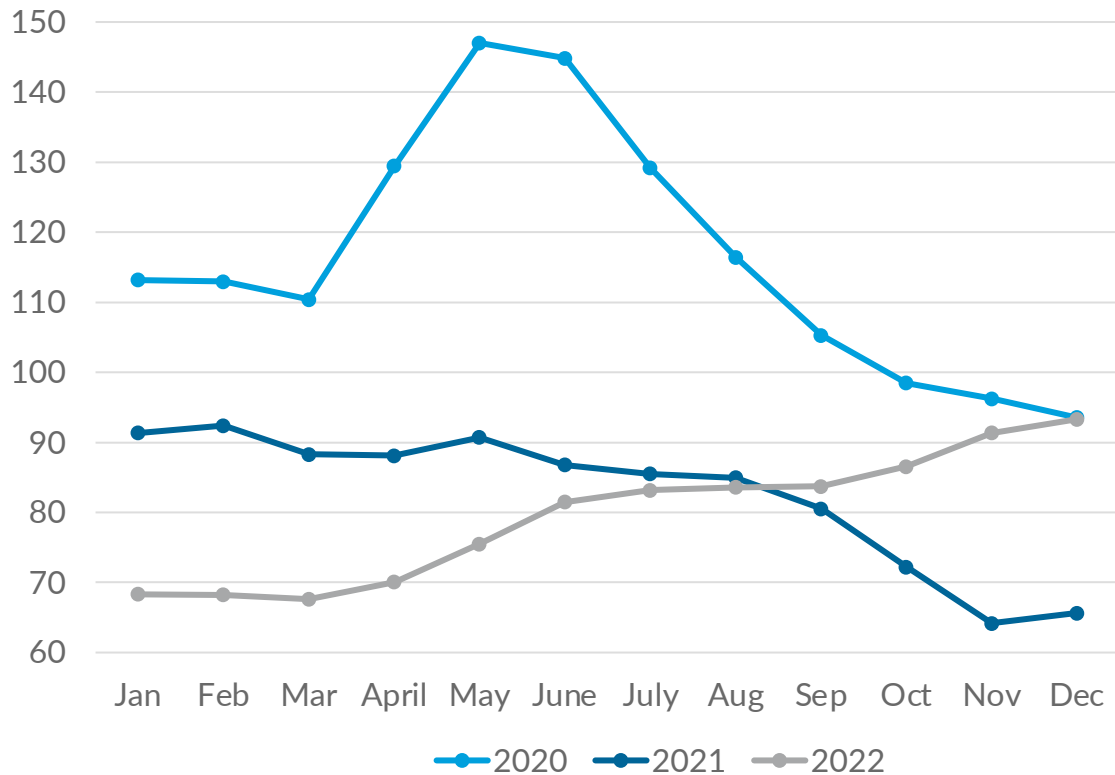


Source: CarGurus

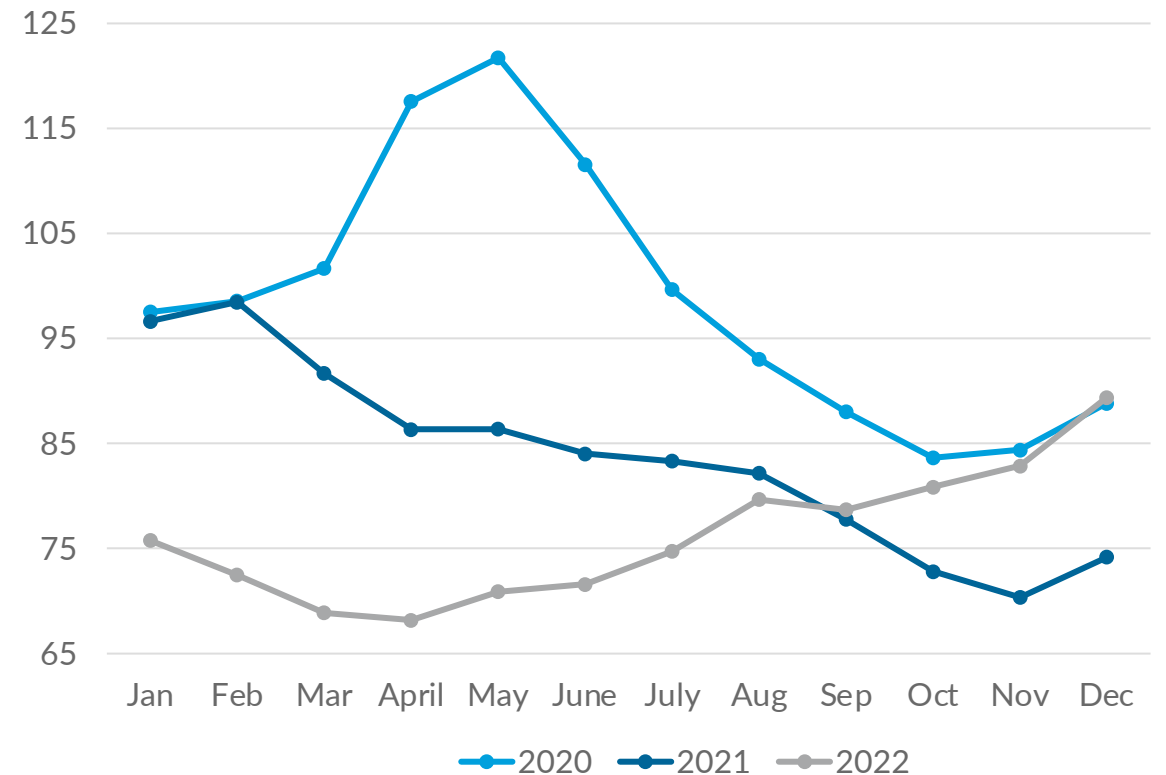
# Days-on-marketing increasing along with inventory

Both new and used vehicles saw increasing days-on-market with rising inventory levels

Canada : New average days-on-market  
January 2020 to December 2022



Canada : Used average days-on-market  
January 2020 to December 2022



Source: CarGurus